

Rogan Incorporated

Inside this issue

When Accuracy counts	1
Counting Scales	1
Lift Truck Scale	2
Why Rogan.....	2
What is it?.....	2
Contact information.....	2



NEWSLETTER



Rogan provides

Local knowledge to provide the right product and service.

Warranty service for equipment purchased from Rogan.

Multiple service locations ready to serve our customers.

ISO-17025 Accredited Service Department.

Inventory of parts and equipment to minimize downtimes.

Affordable service contracts tailored to your requirements.

Contract service customers receive reduced rates and preferred pricing on new equipment

Serving Iowa & Illinois since 1964.

We care about your business. Your success is our success.

When Accuracy Counts?

Are you playing horseshoes with your scale calibrations where close is good enough?

We agree playing horseshoes is a great past time but has no place when it comes to your scale and balance calibrations.

At Rogan "Accuracy Counts".

Our ISO 17025 Accredited service department provides quality calibrations that help increase your profitability.

No other scale company spends the time and effort to insure their calibration weights are maintained to near perfect accuracy. Our documented weight program verifies this commitment.

Parts Counting Scales

Are all parts counting scales equal?

Some would make you think so but the answer is clearly No. Counting scales range from simple to advanced operations and low to high resolution.

Determining the best counting scale for your application should never be based on price alone. Your product has a value and using the wrong scale could cost you thousands.

Our technicians are factory trained and tested for their proficiency and skills of scale calibrations.

Our commitment to accuracy benefits every customer. Whether your product cost a .01¢ or \$ 100 a pound you need accurate scale calibrations.



Accuracy increases profitability



Take the time to discuss your application with our scale professionals. They will look at your product and recommend the best scale to serve your counting scale needs. Have the people who will use the scale involved, their input to the process could be priceless.



Mettler Toledo Lift Truck Scale

Designed for use in tough, industrial environments, METTLER TOLEDO forklift scales set the standard for reliability, safety and accuracy in heavy-use applications.

Investment in a VFS120 offers productivity gains that can pay back your investment in less than six months.

Why Rogan

At Rogan we will continue to invest in ourselves.

Investments that offer the greatest return for Rogan and our customers.

We will continue training our staff on our products and service, Build on our ISO-17025 Accreditation and invest in tools that will benefit our customers and Rogan.

Rick Rogan



What is it?



Truck scale owners when your scale has a problem what typically is the problem more times than not. Is it the junction box? One of the most problematic elements of a truck scale.

Mettler Toledo has recognized the weak link and has developed the PDX Power cell which requires **NO Junction box**. The ability to eliminate the junction box will allow your scale to be in operation longer and greatly reduce required service calls. Call our office and request a representative to visit you and present our new truck scales and conversions available from Mettler Toledo.



Contact Information

Rogan Incorporated
400 S Devils Glen Rd
Bettendorf, IA 52722

Telephone
563-355-2647 / 800-798-6007

Fax
563-355-8333

E-Mails
Sales Dept - sales@roganinc.com
Service Dept - service@roganinc.com
A/R Dept - ars@roganinc.com
Quality Mgr - iso@roganinc.com

Web Page
www.roganinc.com

